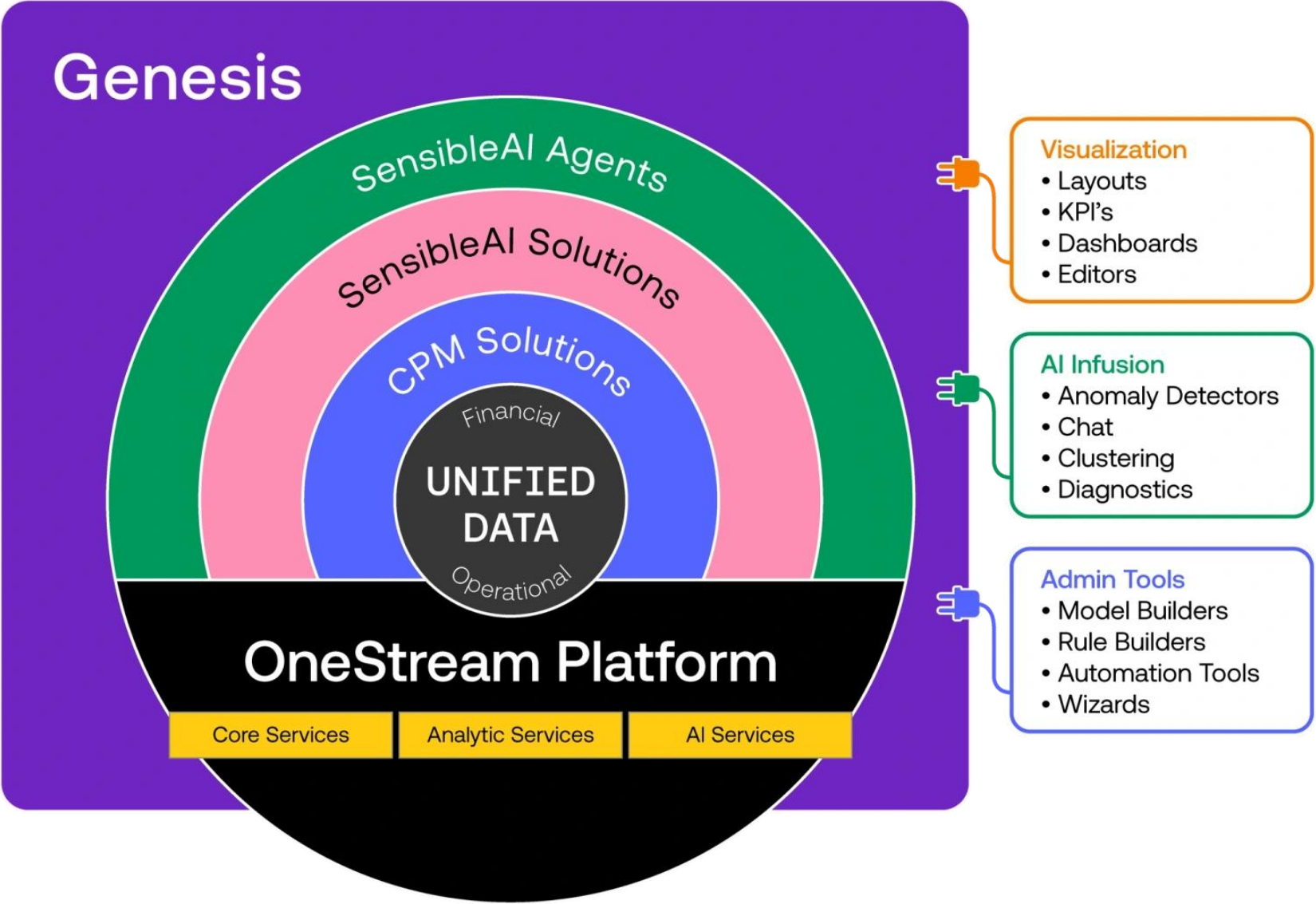


cpmVision

*Dynamically reporting on all your
OneStream data with cpmVision*



The OneStream platform



WHO WE ARE

cpmVision

#1 Power BI solution for onestream

cpmVision turns onestream data into a fully governed, finance-owned Power BI experience, combining a financial-intelligent data model, ready-to-use templates and an integrated AI commenting app.

6+

years

Track record delivering
Power BI on CPM solutions

99+

years

Combined CPM & Finance
transformation experience

24

countries

Active across 3 continents

12

experts

CPM & Microsoft
consultants

15+

partners

Worldwide implementation
network

100%

Finance-owned, secure,
scalable, governed by
design

BUILT ON

onestream

Microsoft Fabric

Power BI

Tabular

AI / Copilot

Client Feedback

WHAT WE PROVIDE

cpmVision

#1 Power BI solution for onestream

An end-to-end, finance-intelligent reporting layer that connects directly to onestream, bringing real-time analytics, regulatory-ready templates and AI-driven narratives to every CFO.

DATA & MODEL

Financial Intelligent Datamodel

- consolidation & eliminations
- Time intelligence (YTD, MTD, trends, deltas)
- (Constant-) currency translation on the fly
- Dynamic & time-dependent hierarchies
- Report lists created in onestream in Power BI
- onestream row-level security carried through

REPORTING

Templates & Dashboards

- Management & analytical reporting templates
- Digital boardroom dashboards
- ESG / regulatory reporting (IFRS 16/17, BEPS, Solvency II)
- Zebra BI visuals, finance-grade design
- Periodic product updates included

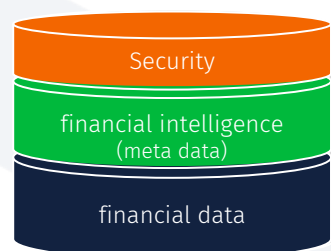
AI & COLLABORATION

Commenting App & AI Agent

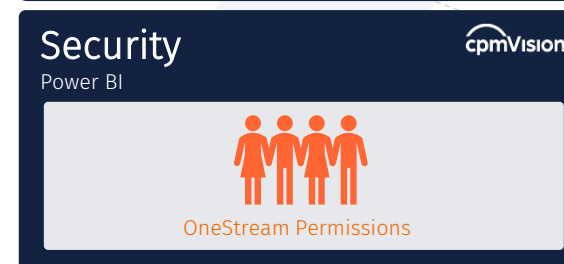
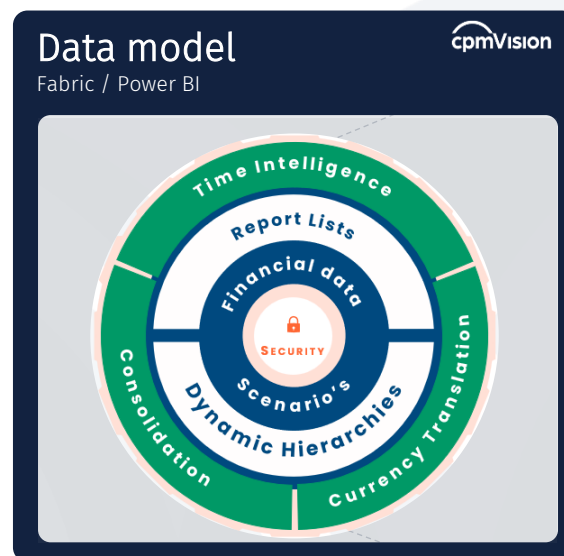
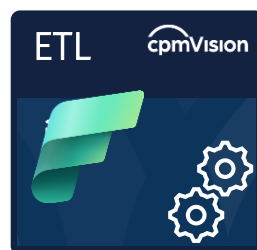
- Integrated commenting app, fully role-secured
- AI agent suggests narratives & summaries
- Local-language commenting, auto-translated
- Executive rewrites, variance & anomaly views
- Up to 80% acceleration in the reporting cycle

cpmVision in a nutshell

onestream

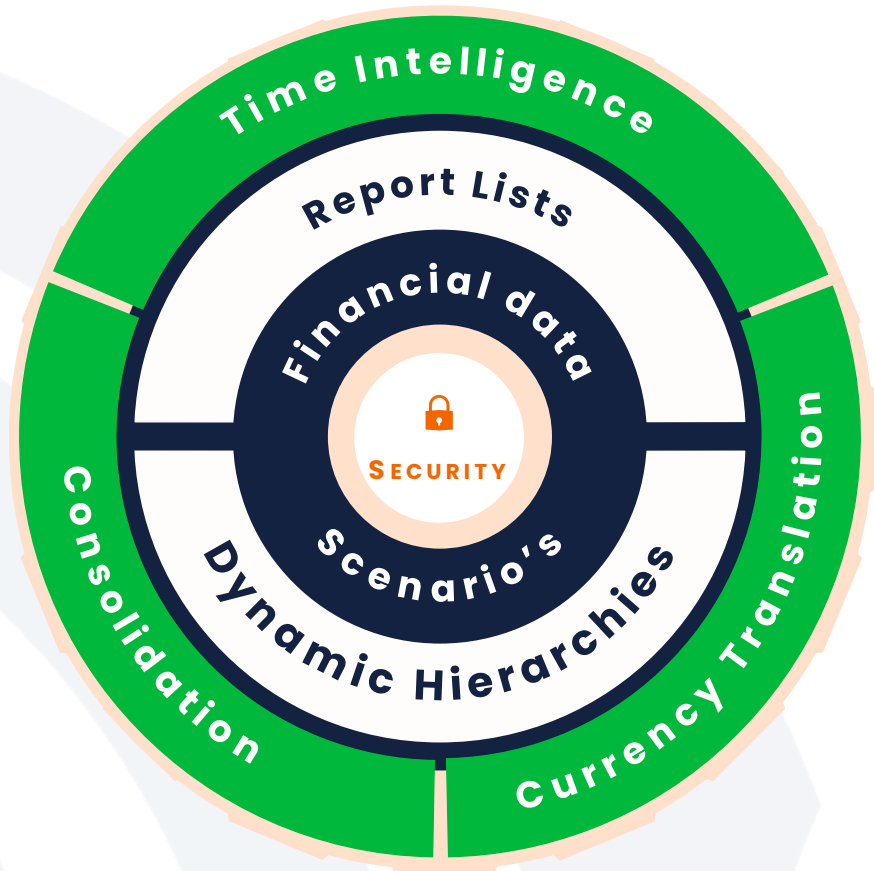


OneStream Permissions



cpmVision

The financial intelligent datamodel



Financial data (scenario's)



Reporting hierarchies & custom sorting



Report Lists defined in Cube views



Consolidation & eliminations

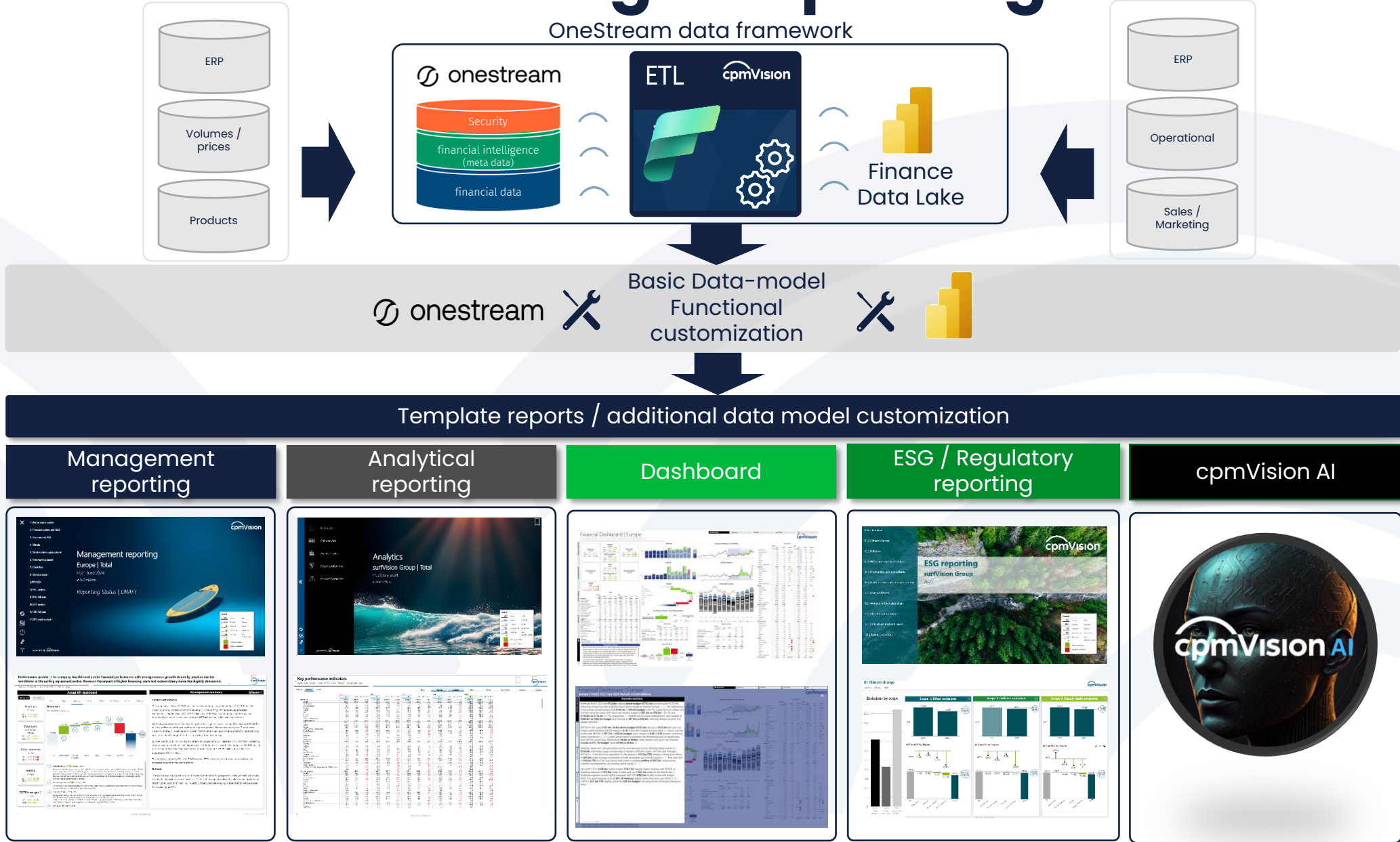


Year-to-date, trends and delta's



Switch currencies in any report or view

Data model finetuning & reporting



Customer reporting Journey



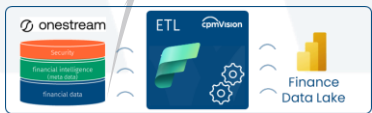
Reasons for success!

OneStream:

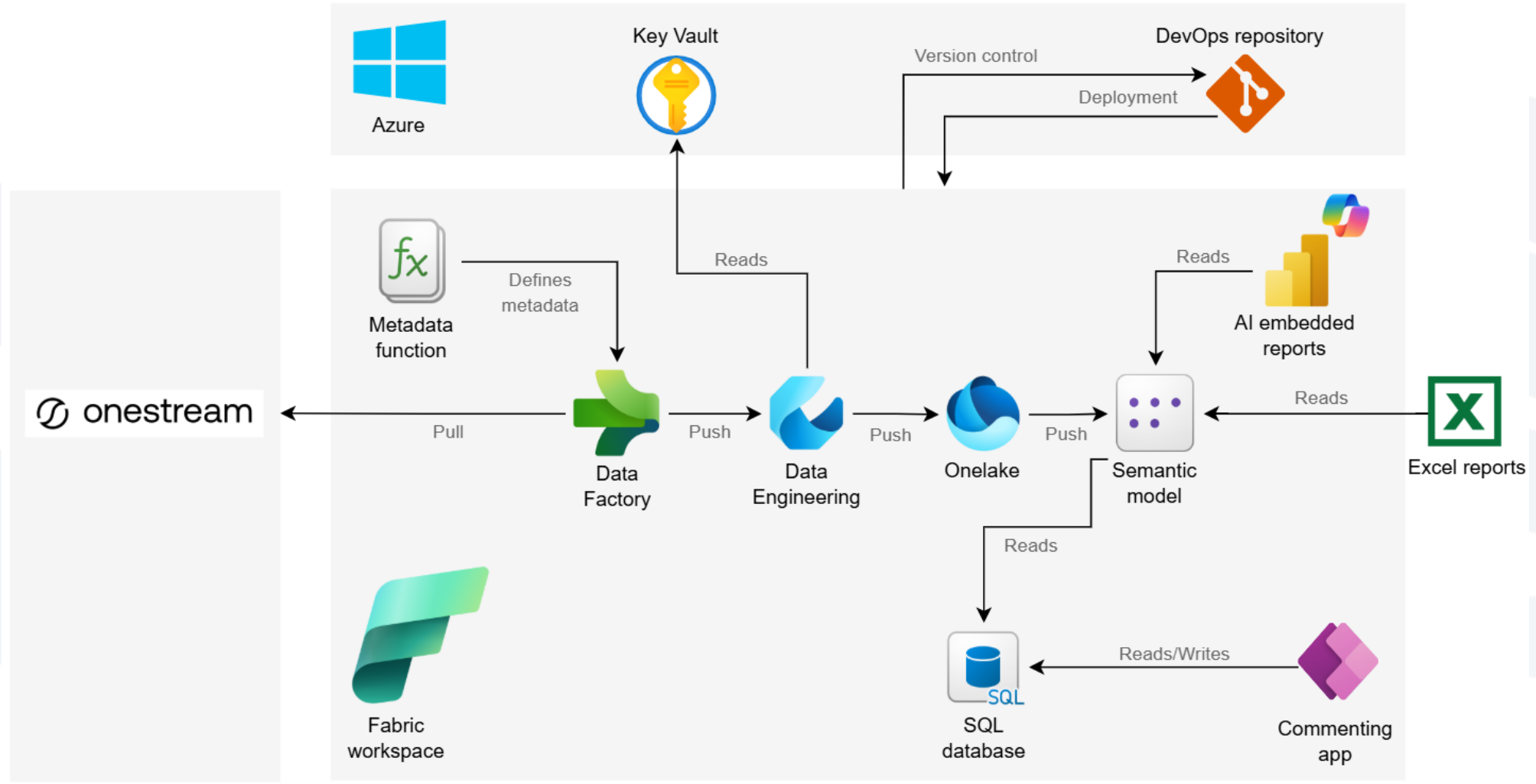
- Finance owned
- Proven data collection process
- Dictates planning & control cycle
- Single source for maintenance

Power BI / cpmVision:

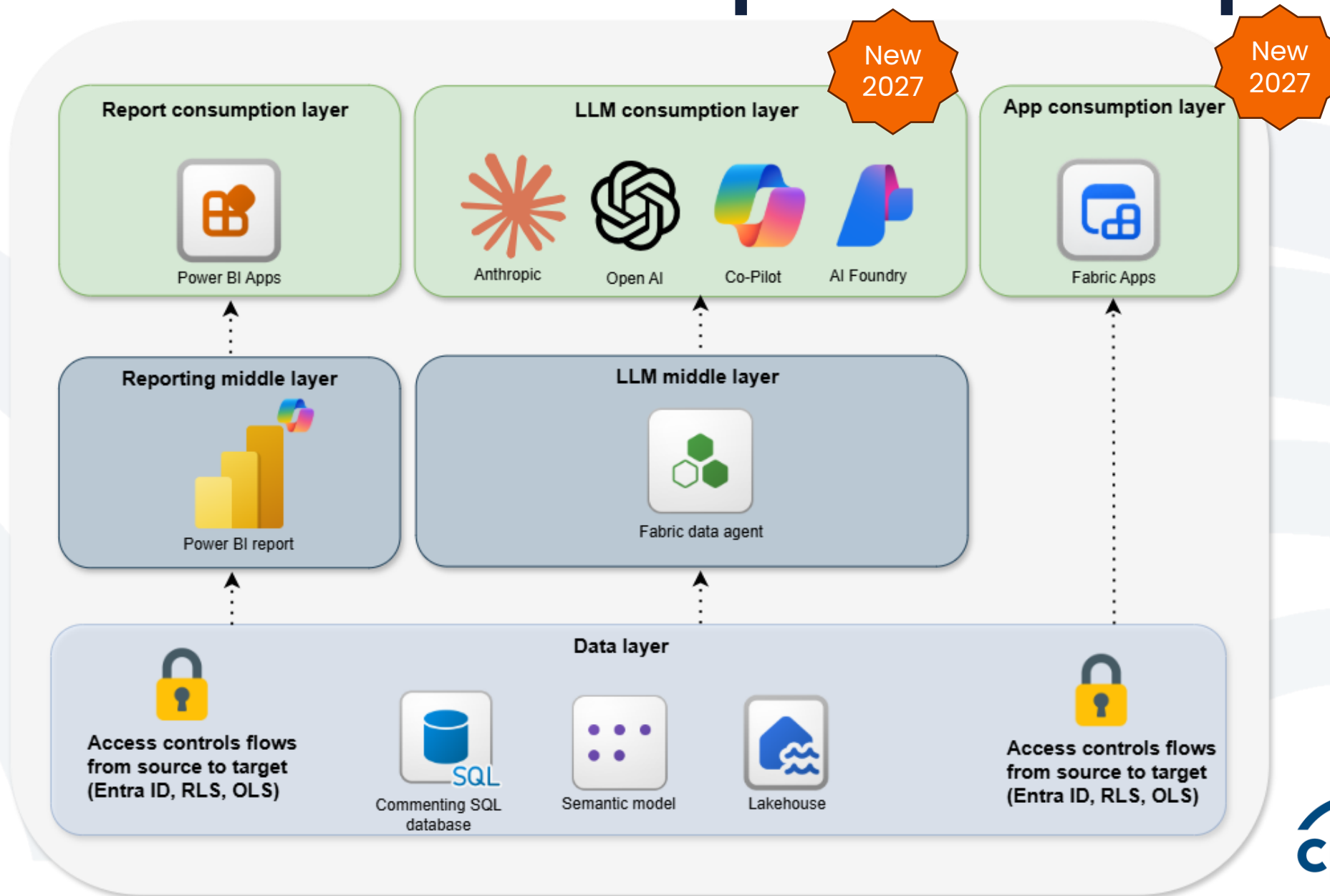
- Finance owned
- User friendly interface
- Performance
- Visualization & data interaction
- Single data source



cpmVision Fabric connector + cpmVision reporting architecture



cpmVision Data consumption roadmap



cpmVision Layers

www.thedigitalboardroom.com



Actual KPI dashboard

ACT vs BUD ACT vs PY

Revenues
724.6M

ΔPY +0.6% | +4.4M •
ΔBUD +1.3% | +9.1M •

Employee expenses
-282.2M

ΔPY +1.5% | +4.2M •
ΔBUD -0.2% | -444.2K •

Other expenses
-62.9M

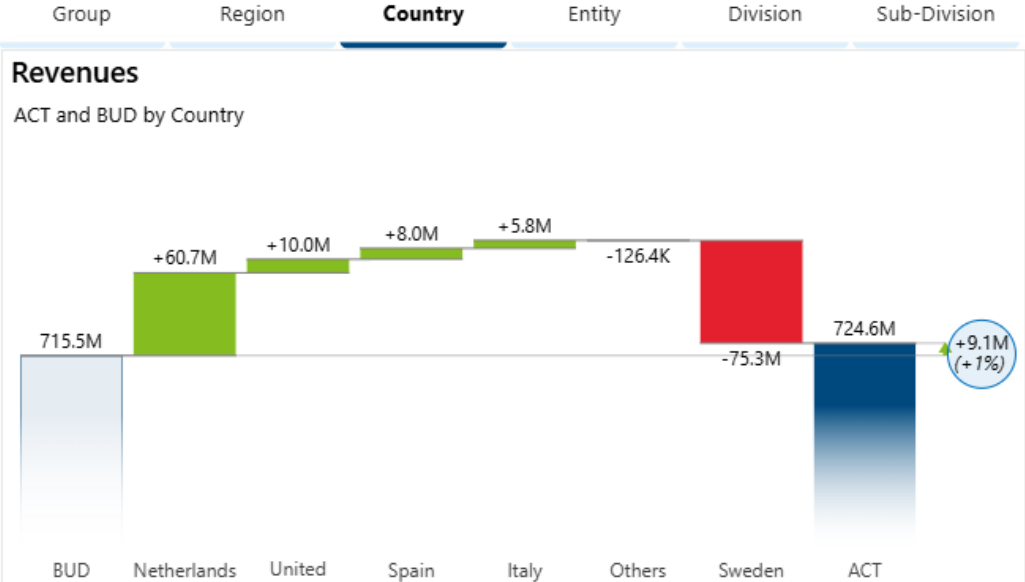
ΔPY -10.3% | -5.9M ⬇️
ΔBUD -10.7% | -6.1M ⬇️

EBITDA
137.4M

ΔPY +8.2% | +10.4M ⬆️
ΔBUD +3.0% | +4.0M •

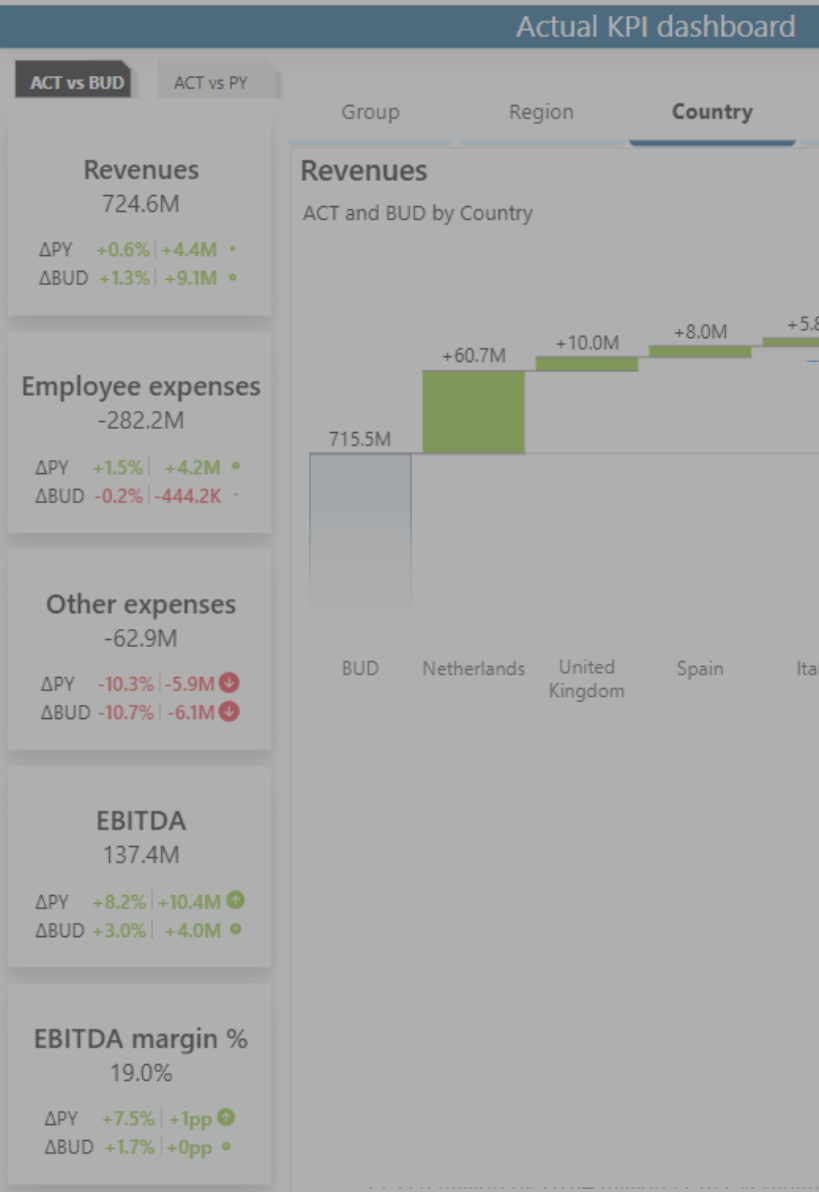
EBITDA margin %
19.0%

ΔPY +7.5% | +1pp ⬆️
ΔBUD +1.7% | +0pp •



 Finance orientated
Data and visuals

Management summary



×

Edit Comment

✓

ActionTitle

The company has delivered a solid financial performance with strong revenue growth driven by positive market conditions in the surfing equipment sector. However, the impact of higher financing costs and extraordinary items has slightly dampened.

Comment

Format **B** U

Current performance

The company achieved €723.93 million in revenue, surpassing the budget of €715.53 million, driven by strong market conditions, especially in foil surfing. While revenues exceeded expectations, higher costs of €118.52 million (vs. €109.86 million budget) slightly impacted margins. Gross margin remained strong at €605.41 million, in line with expectations.

Operating expenses were mostly on target, with a slight increase in employee expenses (€282.16 million), reflecting additional staffing to support growth. Higher insourcing and IT costs were driven by strategic investments in quality control and a new e-commerce platform. Restructuring costs were above budget but offset by savings from insourcing.

EBITDA was €135.43 million, slightly ahead of budget, and EBIT reached €103.18 million, reflecting strong revenue growth despite higher costs. Profit before tax was below budget at €178.88 million due to higher financing expenses, and net profit stood at €156.75 million, lower than the budgeted €181.14 million.

The workforce grew by 8%, with 7,045 average FTEs, driven by the insourcing transition and increased sales and marketing efforts.

Outlook

The EcoWave project positively contributed to the foil surfing segment, while SurfTech continued to operate alongside the core business. Overall, the company delivered solid revenue growth but faced higher costs and financing impacts. Efficiency and leveraging market trends will be crucial for sustaining growth.

Last edited by:

Casper Plantinga



Commenting App



Actual KPI dashboard

ACT vs BUD ACT vs PY

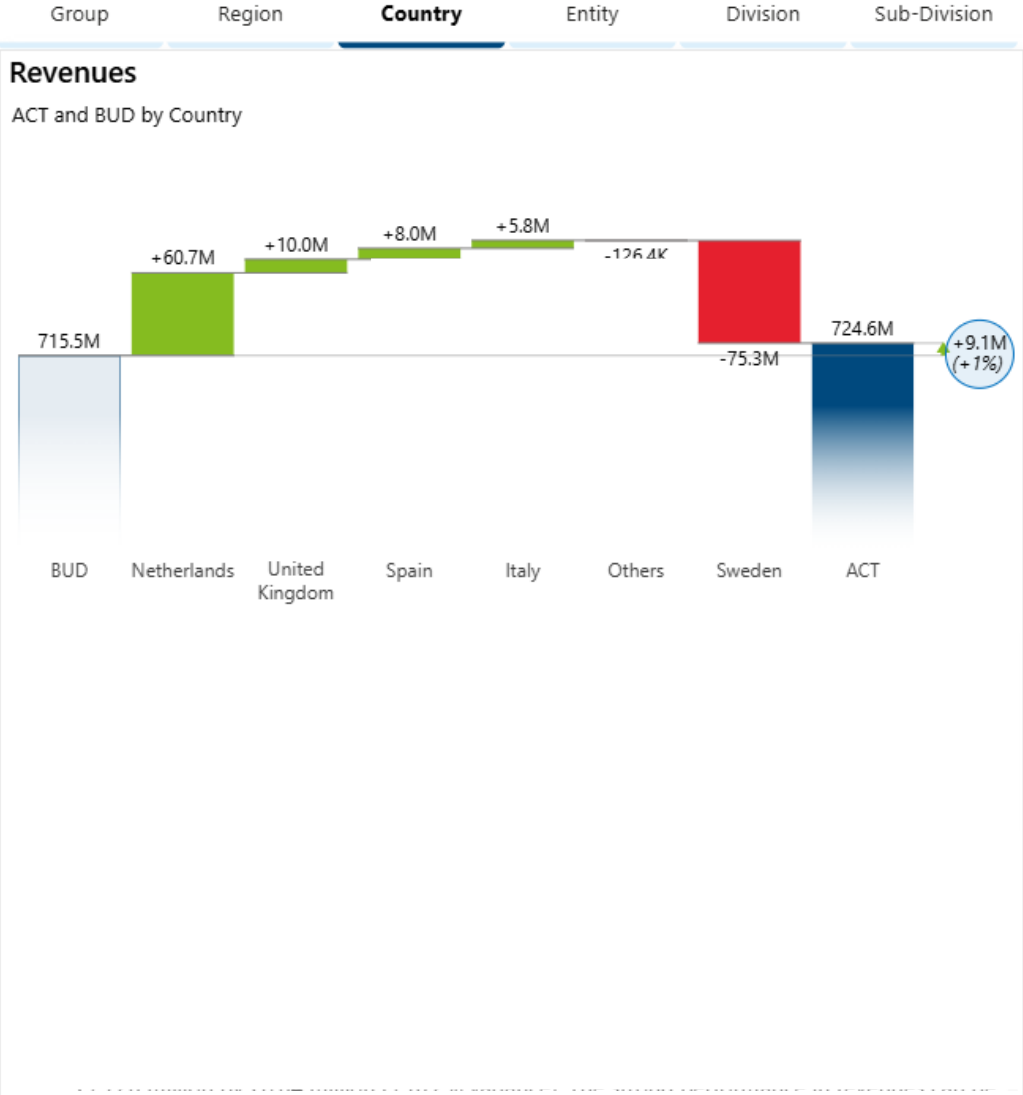
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19.0%
ΔPY +7.5% | +1pp ⬆️
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Management summary

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Management narratives

Outlook

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Actual KPI dashboard

Management summary

ACT vs BUD

ACT vs PY

Group

Region

Country

Entity

Division

Sub-Division

Current performance

Revenues

724.6M

ΔPY +0.6% | +4.4M •

ΔBUD +1.3% | +9.1M •

Employee expenses

-282.2M

ΔPY +1.5% | +4.2M •

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ΔBUD +3.0% | +4.0M •

EBITDA margin %

19.0%

ΔPY +7.5% | +1pp ⬆️

ΔBUD +1.7% | +0pp •

Revenues

ACT and BUD by Country

Country	Change (M)
BUD	715.5
Netherlands	+60.7
United Kingdom	+10.0
Spain	+8.0
Italy	+5.8
Sweden	-126.4
ACT	724.6

The company achieved

€723.93 million in revenue, surpassing the budget of €715.53 million, driven by strong market conditions, especially in foil surfing. While revenues exceeded expectations, higher costs of €118.52 million (vs. €109.86 million budget) slightly impacted margins. Gross margin remained strong at €605.41 million, in line with expectations.

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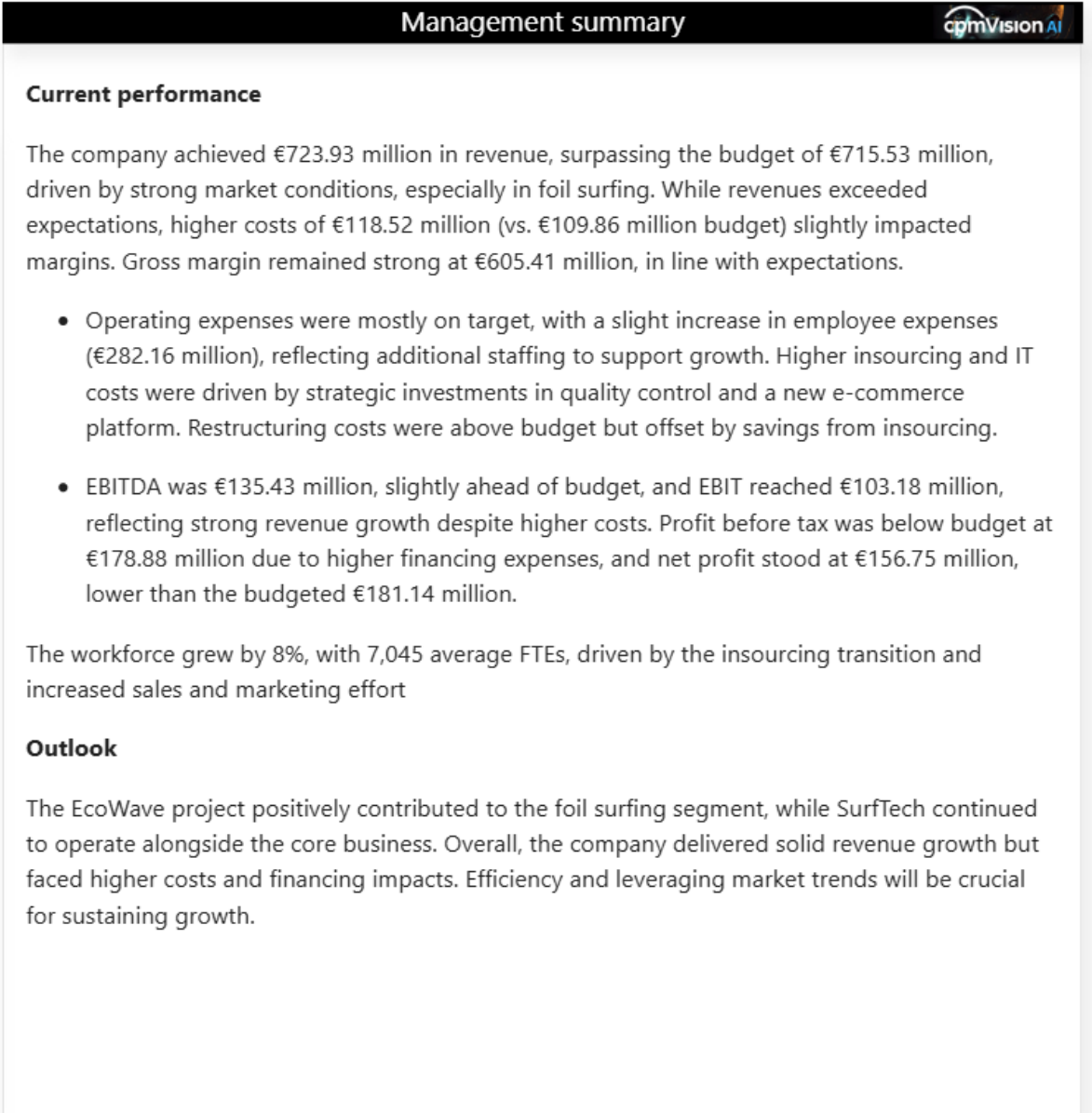
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Action title /
So-What of the screen

- Strictly Confidential -

1 | Performance update



Actual KPI dashboard

ACT vs BUD ACT vs PY

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ΔBUD +3.0% | +4.0M •

EBITDA margin %
19.0%

ΔPY +7.5% | +1pp •
ΔBUD +1.7% | +0pp •



Management summary

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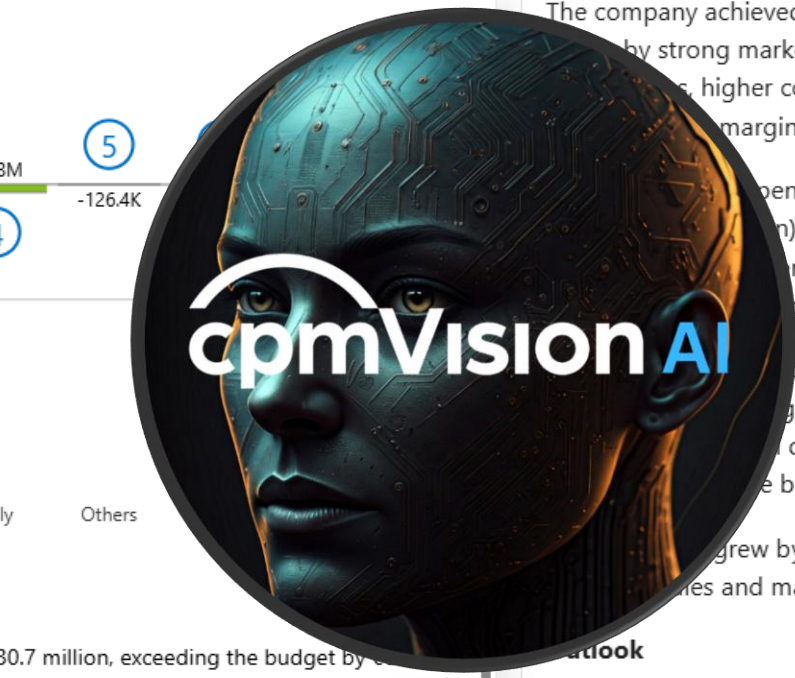
Expenses were mostly on target, with a slight increase in employee expenses (€4.2M vs. budget), reflecting additional staffing to support growth. Higher insourcing and IT costs, driven by strategic investments in quality control and a new e-commerce platform, resulted in manufacturing costs being above budget but offset by savings from insourcing.

EBITDA reached €137.43 million, slightly ahead of budget, and EBIT reached €103.18 million, reflecting strong revenue growth despite higher costs. Profit before tax was below budget at €81.14 million due to higher financing expenses, and net profit stood at €156.75 million, slightly below the budgeted €181.14 million.

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Outlook

The EcoWave project positively contributed to the foil surfing segment, while SurfTech continued to operate alongside the core business. Overall, the company delivered solid revenue growth but faced higher costs and financing impacts. Efficiency and leveraging market trends will be crucial for sustained performance.



Unique AI agent to support in the creation of narratives & comments

Live demo

Customer Journey

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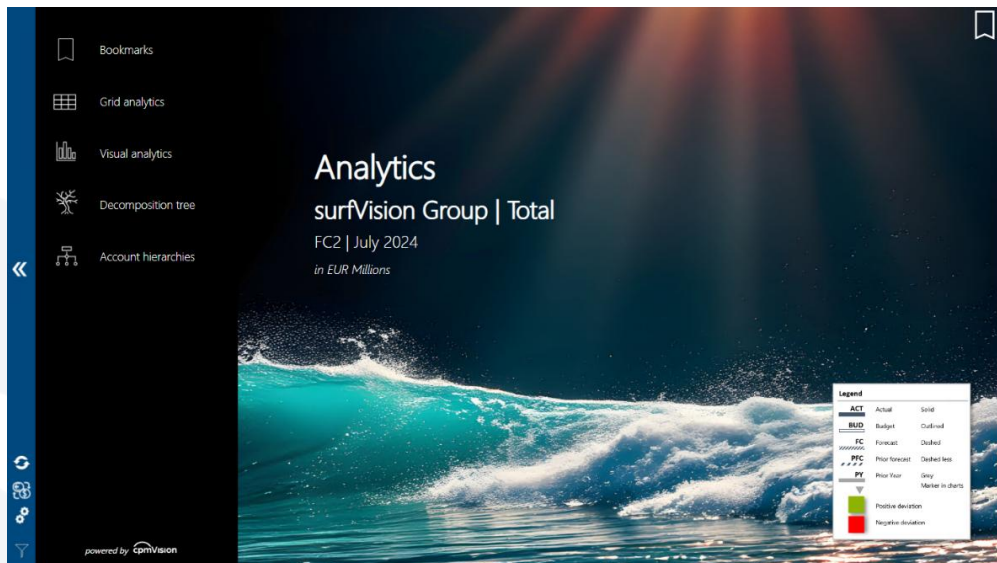
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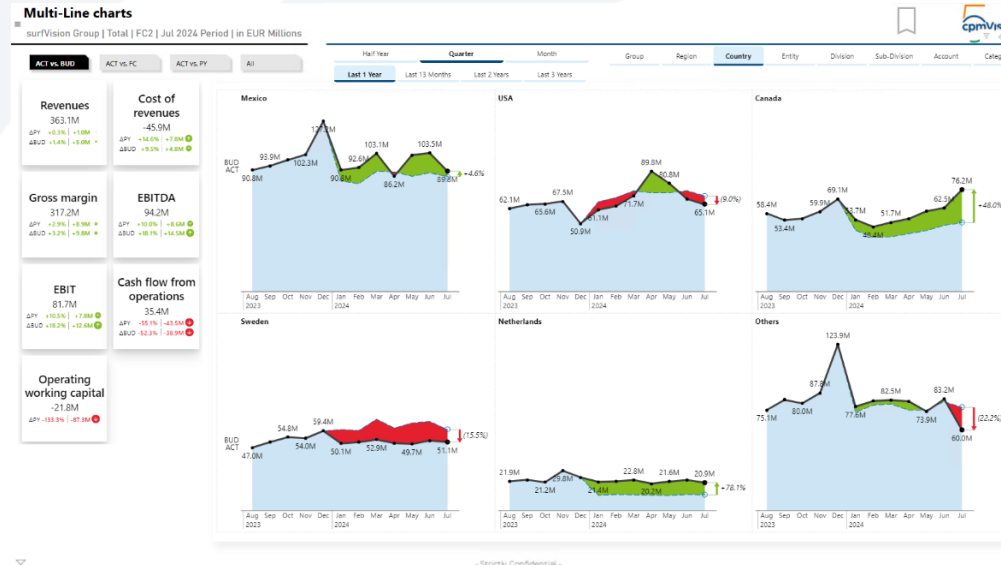
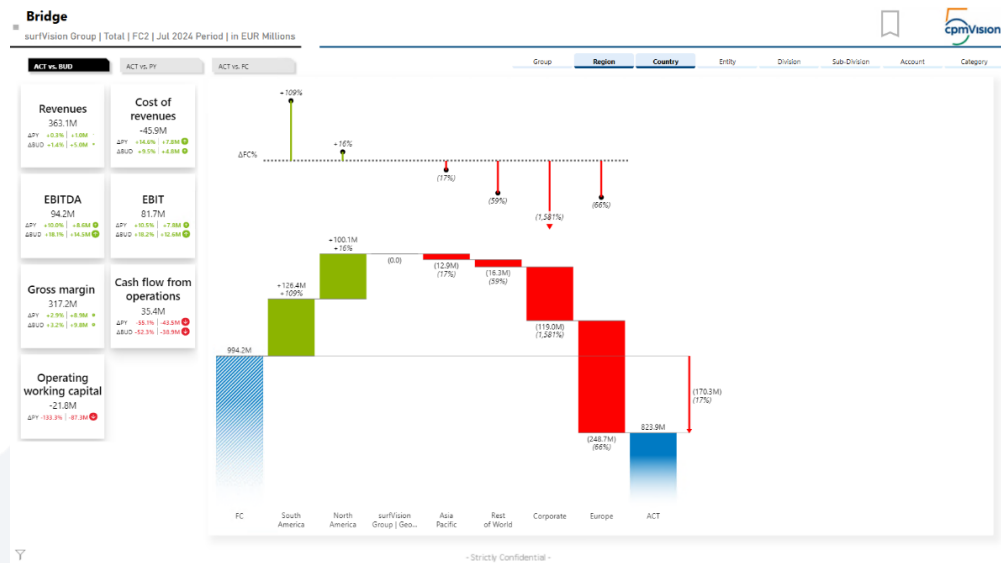
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Analytical reporting



Key performance indicators
surfVision Group | Total | FC2 | 2024 Period | in EUR Millions

Half Year	Quarter	Month	Group	Region	Country	Entity	Division	Sub-Division	Account	Category
Q1	Q2	Q3	Q4	Total	ACT	BUD	ACT vs BUD	ACT	BUD	ACT vs BUD
Revenues	1,099.1	1,044.1	+55.0	1,144.0	1,085.2	+58.8	1,144.0	1,085.2	+58.8	1,144.0
Europe	360.1	351.2	+8.9	362.9	344.2	+18.7	362.9	344.2	+18.7	362.9
United Kingdom	81.1	79.2	+1.9	80.9	78.2	+2.7	80.9	78.2	+2.7	80.9
Sweden	154.0	148.5	+5.5	152.3	147.7	+4.6	152.3	147.7	+4.6	152.3
France	181.1	175.1	+6.0	180.3	174.3	+6.0	180.3	174.3	+6.0	180.3
Italy	103.1	97.1	+6.0	101.7	95.7	+6.0	101.7	95.7	+6.0	101.7
Portugal	23.0	21.1	+1.9	22.9	21.0	+1.9	22.9	21.0	+1.9	22.9
Spain	40.0	37.9	+2.1	40.4	38.3	+2.1	40.4	38.3	+2.1	40.4
Europe - Other/Cos	5.0	4.4	+0.6	5.4	4.8	+0.6	5.4	4.8	+0.6	5.4
North America	636.6	593.0	+43.6	707.3	625.5	+81.8	743.7	636.6	+107.1	743.7
USA	387.1	372.1	+15.0	389.9	372.1	+17.8	389.9	372.1	+17.8	389.9
Mexico	248.6	220.9	+127.7	249.6	220.9	+128.7	249.6	220.9	+128.7	249.6
Canada	151.9	127.4	+24.5	157.4	127.4	+30.0	157.4	127.4	+30.0	157.4
North America - Other/Cos	-1.1	-1.1	+0.0	-1.1	-1.1	+0.0	-1.1	-1.1	+0.0	-1.1
South America	15.2	15.9	-0.7	15.9	17.6	-1.7	16.4	18.0	-1.6	18.0
Uruguay	10.7	11.7	-1.0	11.1	12.4	-1.3	11.1	12.4	-1.3	12.4
Argentina	2.0	2.0	+0.0	2.0	2.0	+0.0	2.0	2.0	+0.0	2.0
Brazil	4.4	4.2	+0.2	4.7	4.5	+0.2	4.7	4.5	+0.2	4.7
Other/Cos	0.1	0.1	+0.0	0.1	0.1	+0.0	0.1	0.1	+0.0	0.1
Asia Pacific	50.2	47.2	+3.0	54.5	51.7	+2.8	56.0	54.3	+1.7	56.0
Australia	0.0	0.0	+0.0	0.0	0.0	+0.0	0.0	0.0	+0.0	0.0
Indonesia	15.9	15.8	+0.1	16.0	15.8	+0.2	16.1	15.8	+0.3	16.1
Japan	16.4	15.6	+0.8	16.7	15.9	+0.8	16.7	15.9	+0.8	16.7
China	6.4	6.5	-0.1	6.3	7.2	-0.9	7.1	7.3	-0.2	7.3
New Zealand	2.6	2.5	+0.1	2.6	2.7	-0.1	2.6	2.7	-0.1	2.7
Other/Cos	-0.2	-0.2	+0.0	-0.1	-0.1	+0.0	-0.1	-0.1	+0.0	-0.1
Rest of World	32.3	32.8	-0.5	32.8	32.8	+0.0	32.8	32.8	+0.0	32.8
Russia	7.2	8.1	-0.9	8.7	8.9	-0.2	8.7	8.9	-0.2	8.9
Other/Cos	1.2	6.1	-4.9	6.6	6.6	+0.0	6.6	6.6	+0.0	6.6
Corporate	2.6	2.5	+0.1	2.6	2.7	-0.1	2.6	2.7	-0.1	2.7
surfVision Group Geographical - Other/Cos	-0.1	-0.1	+0.0	-0.1	-0.1	+0.0	-0.1	-0.1	+0.0	-0.1
Cost of revenues	-191.1	-194.0	+2.9	-194.7	-192.7	-2.0	-192.7	-192.7	+0.0	-192.7
Europe	-58.7	-54.6	+4.1	-59.0	-55.1	-3.9	-59.0	-55.1	-3.9	-59.0
United Kingdom	-13.1	-12.3	+0.8	-13.1	-12.3	+0.8	-13.1	-12.3	+0.8	-13.1
Sweden	-22.0	-21.4	+0.6	-22.0	-21.4	+0.6	-22.0	-21.4	+0.6	-22.0
France	-10.8	-10.8	+0.0	-10.8	-10.8	+0.0	-10.8	-10.8	+0.0	-10.8
Italy	-4.7	-4.5	+0.2	-4.7	-4.5	+0.2	-4.7	-4.5	+0.2	-4.7
Portugal	-0.9	-0.7	+0.2	-0.9	-0.7	+0.2	-0.9	-0.7	+0.2	-0.9
Spain	-1.0	-1.0	+0.0	-1.0	-1.0	+0.0	-1.0	-1.0	+0.0	-1.0
Europe - Other/Cos	0.0	0.0	+0.0	0.0	0.0	+0.0	0.0	0.0	+0.0	0.0
North America	-79.0	-80.9	+1.9	-84.7	-82.4	-2.3	-86.3	-84.0	-2.3	-84.0
USA	-14.1	-15.0	+0.9	-14.1	-15.0	+0.9	-14.1	-15.0	+0.9	-15.0
Mexico	-34.0	-34.8	+0.8	-37.1	-35.0	-2.1	-38.2	-35.8	-2.4	-35.8
Canada	-10.8	-11.1	+0.3	-11.6	-11.4	-0.2	-11.6	-11.4	-0.2	-11.4
North America - Other/Cos	1.1	1.1	+0.0	1.2	1.2	+0.0	1.2	1.2	+0.0	1.2
South America	3.8	3.8	+0.0	3.8	3.8	+0.0	3.8	3.8	+0.0	3.8
Uruguay	-2.0	-1.4	+0.6	-2.0	-1.5	-0.5	-2.0	-1.5	-0.5	-1.5
Argentina	-0.2	-0.2	+0.0	-0.2	-0.2	+0.0	-0.2	-0.2	+0.0	-0.2



Dashboard | Digital boardroom

Financial Dashboard | Europe
Europe | Total | FC2 | Jun 2025 Period | in EUR Millions

Revenues
128.4M
ΔPY +2.4% +3.0M
ΔBD +0.5% +0.9M
ΔFC -8.7% -12.3M

EBITDA margin %
24.1%
ΔPY +32.0% +5pp
ΔBD +6.3% +1pp
ΔFC +8.5% +3pp

Net profit
25.6M
ΔPY +55.9% +2.2M
ΔBD -29.9% -10.9M
ΔFC +20.7% +5.5M

CAPEX
-6.6M
-13.7% -555.7K
+3.1% +147.4K
-113.3% -286.2% -4.0M

Free Cash Flow
-97.5M
ΔPY -37.4% -76.9M
ΔBD -84.3% -70.7M
ΔFC -306.3% -73.5M

Cash Conversion %
3.2
ΔPY +251.1% +2.3
ΔBD +240.3% +2.2
ΔFC +193.5% +2.4M

Working Capital
-218.0M
ΔPY -8.7% -17.4M

DSO
99.3
ΔPY -17.9% -20.8
ΔBD +132.3% +54.3

Management summary

Europe closes H1 2025 with a stable performance profile: revenues of 724.6m are slightly ahead of budget (715.5m) and prior year (720.2m), confirming continuity rather than step-change growth. EBITDA of 137.4m is 4.0m above budget and 10.4m above last year, maintaining a 19% margin versus 19% in plan and 18% in 2024, indicating steady but not expanding profitability. Performance is uneven across markets, with strong upside in the Netherlands (+40.7m vs budget) and Spain (+10.2% vs budget), offset by underperformance in Sweden and Portugal where project delays and softer demand weigh on revenues.

On the cost side, employee expenses are essentially on budget at -282.2m versus -281.7m, and below prior year (-286.3m) suggesting controlled FTE growth and early efficiency actions. Other expenses have risen to -62.9m versus a -56.8m budget and -57.1m last year, driven by higher services, marketing, and operational costs to support growth initiatives. The net effect is that incremental revenue and mix improvements are just sufficient to keep EBITDA slightly above plan, but without

Cash Flow

Period	ACT	ABUD	ΔPY	ACT	ABUD
Operating results	309	+2.0	+8.0	137.4	+4.0
Other non-cash reductions	11.1	-0.1	-0.7	41.6	-0.5
EBITDA	218	+1.9	+7.4	95.8	+3.5
Working capital movements	680	+68.0	+68.0	133.2	+13.2
CAPEX	4.6	-0.1	+0.6	27.2	-0.9
Free Cash Flow	97.5	+70.7	+76.9	-10.2	-130.5

Balance sheet

Period	ACT	ΔPY	ACT	ΔBD	ΔBD/ΔPY
Intangible Assets	0.0	0.0	0.0	0.0	0.0
Property, Plant and Equipment	0.0	0.0	0.0	0.0	0.0
Non-current assets	0.0	0.0	0.0	0.0	0.0
Current Assets	363.5	397.4	318.9	364.3	396.2
Total Assets	363.5	397.4	318.9	364.3	396.2
Total Equity	1,235.8	2,338.2	1,000.4	1,235.8	2,338.2
Total long-term debt	0.0	0.0	0.0	0.0	0.0
Total non-current liabilities	0.0	0.0	0.0	0.0	0.0
Current Liabilities	1,115.1	1,003.1	-112.0	1,115.1	1,003.1
Total liabilities	1,115.1	1,003.1	-112.0	1,115.1	1,003.1
Total equity & liabilities	1,235.8	2,338.2	1,000.4	1,235.8	2,338.2

Free Cash Flow

Trade debtors ageing

Cash Conversion %

Heatmap

Core KPIs

Period	ACT	ABUD	ΔBD/ΔPY
Netherlands	22.1	+10.1	+84.5%
United Kingdom	2.9	+2.3	+79.2%
Sweden	5.28	-11.7	-20.8%
France	22.6	+1.3	+6.0%
Italy	3.8	+1.2	+31.0%
Portugal	8.1	-0.9	-10.7%
Spain	17.1	+1.5	+8.9%
Europe - Other/Cors	1.2	-1.2	-1.0%

Revenues

Period	ACT	ABUD	ΔBD/ΔPY
Netherlands	5.9	+4.3	+261.5%
United Kingdom	2.3	+2.2	+9.2%
Sweden	14.6	-4.8	-24.7%
France	8.4	+0.0	+5.1%
Italy	0.8	-0.0	-5.2%
Portugal	1.0	-0.2	-15.0%
Spain	4.8	-0.9	-16.2%
Europe - Other/Cors	0.0	0.0	0.0%

EBITDA

Period	ACT	ABUD	ΔBD/ΔPY
Netherlands	37.7	+3.5	+10.7%
United Kingdom	26.0%	+13.0pp	+32.2%
Sweden	70.3%	+56.1pp	+71.1%
France	27.6%	-1.1pp	-24.5%
Italy	37.0%	+11.3pp	+23.1%
Portugal	20.9%	-10.6pp	-20.5%
Spain	12.6%	-0.7pp	-11.2%
Europe - Other/Cors	28.0%	-7.1pp	-21.7%

EBITDA margin %

Period	ACT	ABUD	ΔBD/ΔPY
Netherlands	14.3	+14.3	+100.0%
United Kingdom	0.4	-0.4	-100.0%
Sweden	99.4	-99.4	-100.0%
France	3.3	-3.3	-100.0%
Italy	6.0	-6.0	-100.0%
Portugal	-47.2	-47.2	-100.0%
Spain	-47.4	-47.4	-100.0%

Working Capital

Period	ACT	ABUD	ΔBD/ΔPY
Netherlands	-15	-6.1	-24.7%
United Kingdom	0.0	0.0	0.0%
Sweden	-2.0	+0.2	+8.2%
France	1.0	+0.1	+8.2%
Italy	-0.7	+0.0	+4.0%
Portugal	-0.2	0.0	0.0%
Spain	-0.3	0.0	0.0%

CAPEX

Period	ACT	ABUD	ΔBD/ΔPY
Netherlands	-4.6	+0.1	+3.7%
United Kingdom	23.0	-22.3	-95.2%
Sweden	-4.1	-4.0	+2.4%
France	-45.8	-41.0	+11.6%
Italy	4.2	-4.4	-104.8%
Portugal	17.3	+18.0	+4.0%
Spain	-5.5	-0.7	-15.2%
Europe - Other/Cors	0.0	0.0	0.0%

Free Cash Flow

Period	ACT	ABUD	ΔBD/ΔPY
Netherlands	-97.5	-70.7	-264.3%
United Kingdom	23.0	-22.3	-95.2%
Sweden	-4.1	-4.0	+2.4%
France	-45.8	-41.0	+11.6%
Italy	4.2	-4.4	-104.8%
Portugal	17.3	+18.0	+4.0%
Spain	-5.5	-0.7	-15.2%
Europe - Other/Cors	0.0	0.0	0.0%

Executive summary

Europe's H1 2025 profile is solid but not transformational. Revenues reach 724.6m, slightly above both budget (715.5m) and prior year (720.2m), while EBITDA of 137.4m exceeds budget by 4.0m and prior year by 10.4m, keeping the EBITDA margin stable at 19% versus 19% in plan and 18% last year 1, 2. Net profit year-to-date stands at 158.4m, below the budgeted 161.1m, despite higher revenues and EBITDA 2.

Growth is uneven by market. The Netherlands is the main growth engine with YTD revenues of 130.7m versus 70.0m budget (+60.7m, +86.7%), heavily driven by Kite surfing (62.1m vs 4.8m budget) and supported by EcoWave and Surftech launches. 1. Spain delivers 87.2m revenues versus 79.2m budget (+10.2%), while France modestly outperforms at 119.0m vs 115.2m (+2.7%) 1. Sweden underperforms materially with 306.9m revenues versus 382.2m budget, reflecting weaker EcoWave traction 1.

Profitability is generally healthy, with group EBITDA margin at 24% in June (YTD 19%) versus 18% prior year, and June EBITDA of 30.9m above both prior year (22.9m) and budget (28.9m) 3, 2. Country performance diverges: the UK posts a very high YTD EBITDA margin of 71%, the Netherlands 26%, while Sweden and Portugal operate at thinner margins (24% and 11% respectively) 1. Employee expenses remain tightly controlled at 36% of revenues in June versus 38% budget, supporting margin resilience 4.

Cash and balance sheet are key watchpoints. Working capital is deeply negative at -218.0m, versus -200.6m prior year, driving a weak YTD operating cash flow of -10.2m 3, 5. June's free cash flow is sharply negative (-97.5m), and DSO remains elevated at 95 days despite improving from 116 days prior year 3, 6. Total current liabilities of -1.12bn significantly exceed current assets (363.5m), leaving total net equity at 1.24bn and highlighting leverage on strong ongoing cash generation to mitigate working capital strain 7.

Financial Dashboard | Europe

Europe | Total | FC2 | Jun 2025 Period | in EUR Millions

Executive summary

Europe's H1 2025 profile is solid but not transformational. Revenues reach 724.6m, slightly above both budget (715.5m) and prior year (720.2m), while EBITDA of 137.4m exceeds budget by 4.0m and prior year by 10.4m, keeping the EBITDA margin stable at 19% versus 19% in plan and 18% last year 1, 2. Net profit year-to-date stands at 158.4m, below the budgeted 161.1m, despite higher revenues and EBITDA 2.

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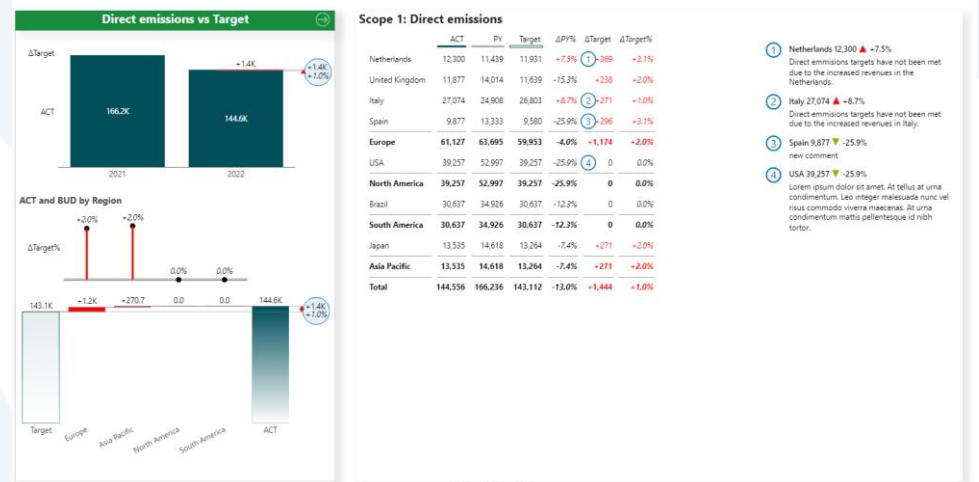
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ESG reporting



E1 | Scope 1: Direct emissions

surfVision Group | 2022



Strictly Confidential

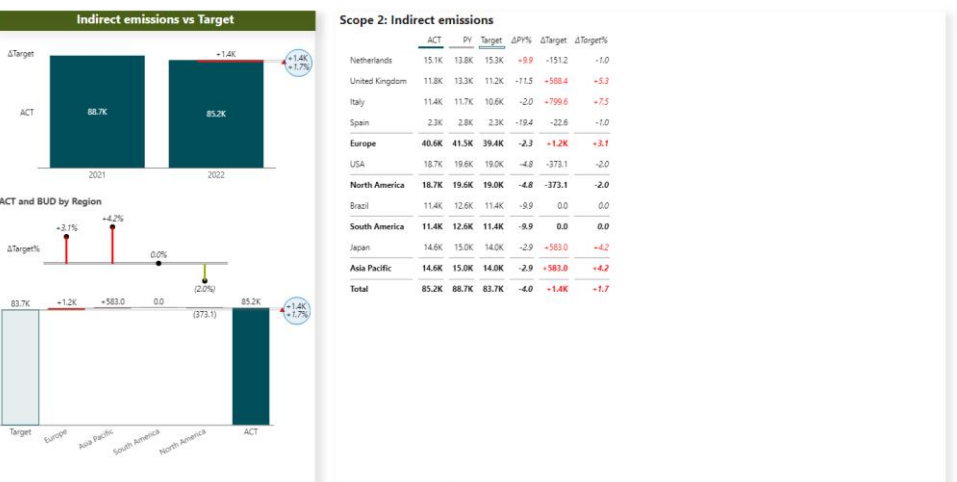
E1 Climate change

surfVision Group | 2022



E1 | Scope 2: Indirect emissions

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Why cpmVision?

The business case



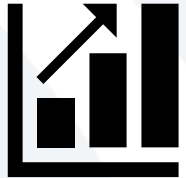
More efficient use of FP&A / Controlling resources

- Faster reporting insights
- Less time spent on creating reports / ad-hoc analysis
- Templates deliver best practices which are easily be adapted



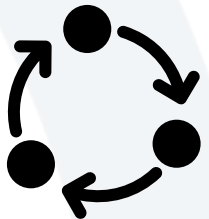
Shorter time to report

- Less redundant work (i.e. copy pasting)
- Limited time required to deliver new dashboards / management reports



Intuitive access to data for top management

- Supports efficient decision making
- One version of the truth
- Improves quality of the data due to higher management attention



Supports finance transformation!

- Helps finance to a leading position
- ESG ready
- Integrated AI agent

cpmVision Technical and functional installation

(Standard project in hours for CCH Tagetik)

	Technical installation					Functional client customization & templates										
	Week 1	Week 2	Week 3	Week 4	subtotal	Week 3	Week 4	Week 5	Week 6	Week 7	Week 8	Week 9	Week 10	subtotal	Total	
Customer																
IT Azure administrator	1	2	2	1	6									0	6	
IT Power platform administrator	1	2	3	2	8									0	8	
IT Security	2				2									0	2	
IT Networking*	?	?	?	?	0									0	0	
Customer IT	4	4	5	3	16	0	0	0	0	0	0	0	0	0	16	
CCH Tagetik administrator	1		1	1	3	4	8	9	8	6	?	?	?	35	38	
Power BI workspace administator	1				1	1	1	2	1	6				11	12	
Project manager	1	1	1	1	4	1	2	3	2	6				14	18	
Report developer (FP&A)	1				1	1	2	2	2	6	?	?	?	13	14	
Customer finance	4	1	2	2	9	7	13	16	13	24	0	0	0	73	82	
cpmVision																
Technical workstream	2	2	8	8	20	2	2	2	2					8	28	
Functional workstream					0	8	24	32	32	8				104	104	
Project management	2	2	2	4	10	1		2		1				4	14	
cpmVision	4	4	10	12	30	11	26	36	34	9	0	0	0	116	146	

*Depending on customer needs - complicates the project

Customer IT

Week 1 Technical kick off / pre requisites documentation review
 Week 2 Setup pre requisites
 Week 3 Setup pre requisites
 Week 4 Resolve potential misconfigurations

Customer finance

Participate kick off meeting
 Participate in project discussions
 Setup CCH Tagetik / participate in project discussions
 CCH Tagetik connection testing / participate in project discussions
 Participate in kickoff / provide feedback on prerequisites / Tagetik changes
 Participate in reporting workshops / Tagetik changes
 Participate in workshops & admin handover
 Participate in reporting workshops / Tagetik changes
 Participate in reporting training
 Create client specific management reports /dashboards

cpmVision

Deliver kick off meeting / access documentation
 Answer questions / deliver support
 Install cpmVision installation & TKG connection
 Finalize PowerApps & data loads
 Deliver reporting kickoff meeting
 Deliver workshops & change datamodel and templates / data validation
 Deliver workshops & change datamodel and templates / deliver admin handover
 Deliver workshops & change datamodel and templates
 Deliver training on templates and data model

Deliverables

Project overview

Technical installation

First draft reports
 Admin handover



What makes cpmVision unique

Secure

- Row level Security
- OAuth2 Authorization
- No personal user access to OneStream needed

Scalable

- OneStream framework
- Microsoft Fabric
- **Not burdening** the OneStream server

Performant

- Data model focused on **optimal reporting**
- **Partitioned** loading
- **High volume** data processing

Hosting

- Hosted in your domain
- **Not a black box (open for further integration)**
- Data easily accessible and shareable

Expertise

- OneStream development partner
- Certified Microsoft BI & Data Engineering consultants

Service and support

- Quarterly **product updates**
- Dedicated **support portal** and team for technical issues
- Core **focus** of OneStream on PBI

Ease of use / finance owned

- Administration dashboard
- Commenting app
- Proven templates

Functionalities

- Report lists
- Consolidation
- Time intelligence
- Scenario references
- (Constant) currency conversion
- Custom sorting
- Proven report templates
- ESG reporting
- AI Ready

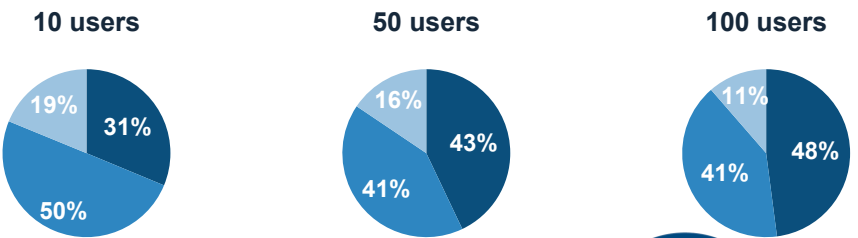
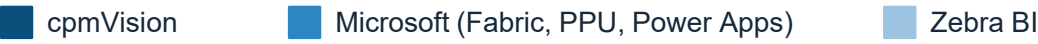
Onestream Total cost of ownership: recurring costs by number of users

F8 + PPU is the cheaper route up to roughly 490 users; above that, F64 without PPU licences wins

Cost item (per year)	Per user / month	10 users	50 users	100 users
CPMVISION · 3 YEAR CONTRACT				
Base package	fixed €224 / month	€2,688	€2,688	€2,688
Implementation and template delivery (one-off)	one-off	TBD	TBD	TBD
Named users	€26.10 / €20.80 / €18.80	€3,132	€12,480	€22,560
MICROSOFT OPTION A · FABRIC F8 + PPU				
Fabric F8 capacity (reserved)	fixed €657 / month	€7,885	€7,885	€7,885
PPU uplift (Pro to PPU)	€9.40	€1,128	€5,640	€11,280
MICROSOFT OPTION B · FABRIC F64, NO PPU LICENCES NEEDED				
Fabric F64 capacity (reserved)	fixed €5,257 / month	€63,084	€63,084	€63,084
MICROSOFT · BOTH OPTIONS				
Power Apps licences (5 / 20 / 40)	€4.70 per licence	€282	€1,128	€2,256
OTHER				
Zebra BI licences	€29.17 / €9.17 / €5.00	€3,500	€5,500	€6,000
Total per year, option A (F8 + PPU)		€18,615	€35,321	€52,669
all-in per user per month		€155.13	€58.87	€43.89
Total per year, option B (F64)		€72,686	€84,880	€96,588
all-in per user per month		€605.71	€141.47	€80.49

Split of recurring fees

Option A (F8 + PPU), per number of users



Microsoft list prices West Europe, 1-year reserved (€985.68 per CU per year). PPU uplift assumes users already have Power BI Pro (€13.10); on F64 report viewers need no PPU, report builders still need Pro. Totals exclude the one-off implementation and template delivery (price to be confirmed). Power Apps is a Microsoft licence (€56.40 per licence per year). Indicative prices, subject to change and regional or individual pricing.



Thank you!